

"Build With Brick"

EASTERN SHORE BRICK



Fall is here!

Whew, what a summer! Beautiful weather (At least until Isabel hit) kept you and us pretty busy. And you may have been wondering... What happened to the news letter?! Well never fear, here it is! In this issue we'll talk about the many expansions going on at Eastern Shore Brick Company. We're still looking for your input as well so if you would like to have a project highlighted in our newsletter, please contact Nicole.

Hours

Monday thru Friday 7a.m. to 5 p.m.

What's New

Please welcome our new general manager John Devlin as well as our new face on the yard Chris Brady.

Who We Are

Jeff Bauer, President
 John Devlin, General Manager
 Brad Black, Sales Representative
 Dyke Booze, Sales Representative
 Sandy Adkins, Office Manager
 Nicole Devenyns, Administrative Assistant
 Tom Bowman, Dispatcher/Yard Manager
 Walt Cranfield, Driver
 Jeff Holliday, Driver
 Chris Brady, Yardman

Eastern Shore Brick Co.

**418 Coles Circle
 Salisbury, MD 21804
 (410) 749-6611
 (866) ES-BRICK**

New Beginnings

As some of you know, plans are in the works for and Eastern Shore Brick Company yard in Easton. Dyke Booze, our Easton salesman, will be based out of this new office. This will be convenient for those of you closer to the Bay Bridge, including Talbot, Queen Anne's, Kent, and parts of Dorchester counties. We've purchased the land and are finalizing preparation. It will be open soon and we will let you know more as construction begins.

We're Online

Eastern Shore Brick Company has taken that next step into the new millennium. We have a website in the making! It should be up and running in a few weeks. This site will highlight our brick, stone, and paver selections. We will provide links to manufacturers and have lots of pictures of local projects. This will be a useful resource for you, our customer, as well as your customers. Check in with us for an exact launch date. The address will be www.easternshorebrick.com. Don't forget to bookmark it!

Adding to the Lineup

We've added a new brick manufacturer to our lineup. Last month we started carrying Belden brick. They are a manufacturer based in Canton, Ohio. A family owned business, they have been producing bricks for 115 years. They operate between 7 plants and employ about 500 people. Their company is ISO 9001:2000 certified to ensure consistency between runs of brick. Belden Brick is generally acknowledged as the industry's quality leader, especially in architectural brick. To find out more about them and the ISO 9001:2000 certification visit their website at www.beldenbrick.com.

ATTENTION SPEC HOME BUILDERS!!

Looking for anywhere between 500 and 10,000 extremely reasonably priced bricks? We have many odd lots here on our yard. Give us a call or stop on by for exact pricing and samples.